



Unlocking the future of programmatic with Ai-based targeting



TOMASZ CHŁODECKI
CEO OF JUSTTAG GROUP



**We know your
customers,
do you?**

Justtag is a data platform that helps in targeting and data enrichment

50mln.


Consumers in our data base

320+

Data sources


8

Markets of operations



Acquisition of Relevant Audience - rebranded to Justtag Nordics

Creators of JustID probabilistic system



Leveraging Ai in audience creation and understanding content



**Content
categorization**



Segmentation



**Data
Modelling**



**Data Activation
post 3rd party
cookies**

How to understand what users read about at scale?

Content

Scrapping, extraction and translation

Keywords & Categorization

- 700+ categories
- 87% precision

ILTALEHTI

lomakaupungit

Edullisimmissa eurooppalaiskaupungeissa loma maksaa alle puolet Helsingin hinnoista.



Bulgarian Sofia on Forexin vertailun mukaan edullinen viikonloppukohde. ALAMY/ADP



Marianne Zitting
Maanantai 21.10.2024 klo 18:18 (päivitetty 21.10.2024 klo 18:18)

Mielitkö matkata viikonloppulomalle? Reissuun saa helposti oppoamaan ruskastikin rahaa, jos kohdetta ei valitse tarkoin.

Tämä selvittää hyvin valuutanvaihtoyhtiö Forexin tuoreesta Weekend-indeksistä, johon verrattiin viikonloppuloman hinta 83 kaupungissa eri puolilta maailmaa.

✓ SCRAPER

RETRIES : 0 PROCESSING TIME : 427 MS

✓ EXTRACTOR

RETRIES : 0 PROCESSING TIME : 427 MS

✓ CONTENT TRANSLATOR

RETRIES : 0 PROCESSING TIME : 427 MS

✓ CATEGORIZER

RETRIES : 0 PROCESSING TIME : 427 MS

✓ KEYWORDIZER

RETRIES : 0 PROCESSING TIME : 427 MS

✓ KEYWORDS

Filter by keyword

helsinki	riga
average	latvia
it	jakarta
restaurant	indonesia
poland	travel
gdansk	

✓ CATEGORIES

Filter by name

Travel | Travel locations | Europe travel
Travel | Travel type | Budget travel

When raw data becomes a segment

Aggregating events
per user



Which events
in the data base belong to a
single user?

Affinity
levels



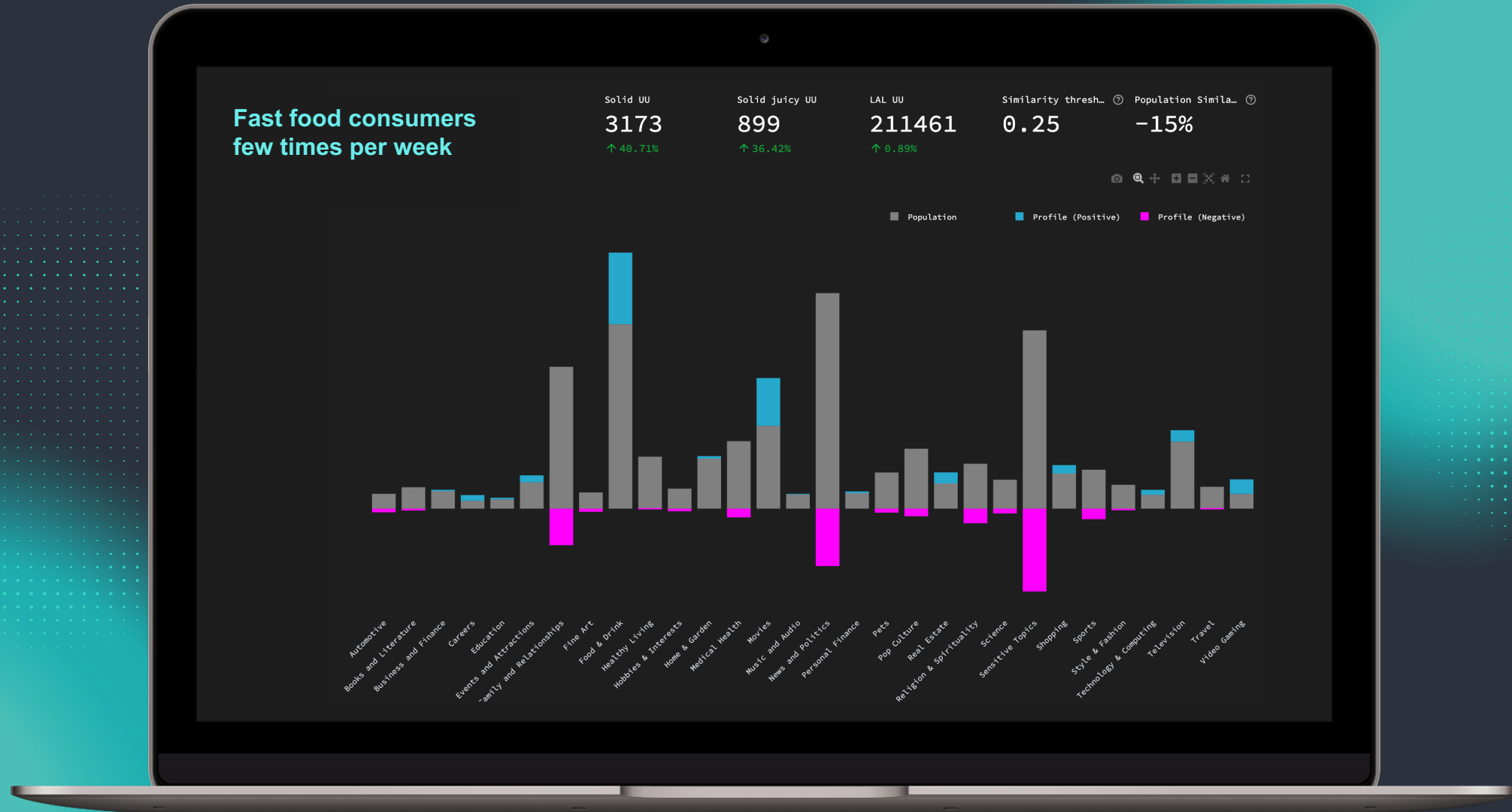
What does it mean
to be a user interested in
buying a house?

Edge
conditions



What is
a difference between
light and heavy user?

Data modeling - Find me a twin



Once you got the segment, it's time to use it



...Also without 3rd party cookies

1st party cookie matching
Ai based



Assigning segments to cohorts of JustID



adform

xandr

Sending data to DSPs

G

theTradeDesk



Activation

Publishers with JustID
in their prebid

130+ domains in Finland

Possibility to curate PMP
deals with JustID

Approx.20%
of incremental users in
campaigns

Our experience

Keywords are not enough to understand consumers, we need AI based context

AI based context from multiple sources gives us precision in segmentation

Precision of segmentation = even 2x higher conversion*

Using AI in the JustID identity system enables leveraging 1st-party cookies, resulting in up to a 20% new users in campaigns.

**Based on campaigns for a leading cosmetic brand, October 2024*



**We help you see
what others can't**



TOMASZ.CHLODECKI@JUSTTAG.COM

